Expandiverse IP, The Real World Metaverse™: \$468 Billion Advertising Industry Opportunity



An Advertising Leadership Challenge:

Who Will Take the \$468 Billion¹ Digital Advertising Industry, and Help Everyone Solve the World's Biggest Problems?

Expandiverse IP scenario for taking leadership of the Digital Advertising Industry and its \$468 Billion Revenues

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(1) Global Digital Advertising Market Almanac 2022: Total Revenues of \$468 Billion in 2021 - Summary, Competitive Analysis and Forecasts, 2017-2026 - ResearchAndMarkets.com,

https://www.businesswire.com/news/home/20220728005533/en/Global-Digital-Advertising-Market-Almanac-2022-Total-Revenues-of-468-Billion-in-2021---Summary-Competitive-Analysis-and-Forecasts-2017-

Competitive DISRUPTION

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uly 28, 2022, 17-2026---ResearchAndMarkets.com

Key to the Competitive Analysis Chart on the Next Page:

(What are your biggest competitors doing and becoming?)

Potential benefits from IP (See Disclaimer at end)





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These 20 tech leaders

made 1/3rd of the

patent citations

(Who cited it?

How many times

did each cite this?)

This IP has been cited 1,759 times by other patents

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Expandiverse IP. The Real World Metaverse™: \$468 Billion Advertising Industry Opportunity

Relates to U.S. Patents 9,183,560 and 11,222,298, and Patent Applications to be filed in the 1,400 page Open Case

Lead the \$468B Digital Advertising Industry

Can today's digital ad leaders be replaced by new platform(s) and third-parties who take their revenues? When users can add a private, protected digital environment they control across their devices, this replaces surveillance tracking and the digital garbage users don't want. Users privately receive the ads and content they choose.

Order: In estimated order of IP value (i.e., either to benefit from Expandiverse IP, or for their risk if a competitor owns this IP)

Metaverse and Digital Commerce Goals		Á pple	Google Google	<mark>∧ Meta</mark> Meta / Facebook	
End Pain: Minimize surveillance, tracking, and the deluge of digital garbage that people don't like and don't want. Defeat big, destructive problems.	(Press release excerpts) Jan. 2022 — Liquidax Capital today announces the issuance of U.S. Patent 11,222,298, which expands user control of advertising and content in both today's digital commerce and in tomorrow's Metaverses.	multiple ad platforms irrewn what they do want. Us platform receives its ad	elevant by putting users in sers direct this third-party t I and content revenues. In	blatform like Apple, Google control of their interfaces, v o replace ads and content instead of remaining powerl all and collective action on	with t to fit less,
Solution: Users choose a private, protected digital environment that can	Current evidence shows that when they can, large numbers of users add legally proven controls over their interfaces, ads, content and privacy. An ad blocking and interface example is where <u>47% of Internet users</u>	Without this IP: Like today, ad and content platforms like Google, Meta, Amazo content based on advertiser payments. After this, users see replaced ads and co choices privately, and earn those revenues. Making existing advertising obsolete when users decide what they want, and redirects economies and			
control each user's "family of devices." Users replace what is sent with what they choose. Users benefit by	globally used an ad blocker in 2019. A privacy example is ad tracking where <u>96% of U.S. iPhone users</u> took control when Apple enabled it in 2021.	Advertising revenue (2021): \$4 billion	Advertising revenue (2021): \$209 billion	Advertising revenue (2021): \$114 billion	<u>Adv</u> (20)
reducing garbage, and receiving ads, content and digital choices they want.	"Right now, people can't fix overwhelming problems like sustainability, climate change, health and inequality, says Dan Abelow, creator of Expandiverse Technology and owner of this IP family. "But with this patent people can fight climate change by simply	Rank: Becoming a major ad competitor by growing its ad revenues in the App Store to 30% of all app ad revenues.	Rank: Largest digital ad business. Based on surveillance tracking of billions of people, and selling them individually.	Rank : Second largest digital ad business. Based on surveillance tracking of billions of people individually.	Rar larg bus the
controls their personal and private digital environment, and devices. Collectively, users replace surveillance with private actions that benefit them and everyone.	choosing sustainability. In this example, ads and content are sent to the user's devices but the user who chooses sustainability will see ads and content for more sustainable products and services. This disrupts digital marketing and communications with	Status: Exploring and starting personal ad tracking by asking iPhone customers (in Settings) for permission	Status: Able to grow its advertising business even though platforms like Apple grow privacy.	Status: Falling revenue from privacy, ad market weakness. Declining users as social media changes. Falling market value. Must evolve	Sta bus bus ama anc tarc
Business Benefits: When new platforms and third- parties deliver each user's ads, they receive the revenues from the ad and content industry because they deliver the ads and content that users choose and want.	the choices each person makes, replacing the ads and content they do not want. When people decide their digital interface they will transform markets in industries like energy, food, clothing, beverages, automobiles and travel. For example, after each regional climate disaster like a drought or wildfires, the millions of people harmed could use a few clicks to switch their devices to ads and content where they help solve the climate crisis personally."	to track and target them. Privacy strategy: Privacy is a core value. Currently exploring how to grow privacy, ad revenues, and customer personalization.	Privacy strategy: Keep surveillance for years while they promise an eventual start of privacy. Slow tests of new, "focused" ad systems while continuing surveillance tracking of everyone they can.	 Privacy strategy: Talks privacy but tracks and monetizes users. Tries to add platforms that it owns, to protect it. 	Priv pro- con selle info Prir <u>2.3</u> 2

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amazon

Microsoft

Amazon

Microsoft

Meta, Amazon, Microsoft or others can make h the power to replace what they don't want with fit their goals and instructions, where this new s, every person can improve their life toward their imate change, health, diversity, hunger, etc.

con, Microsoft, Apple and others send ads and content by telling a new third-party(ies) to fit their e benefits users personally, solves big problems nd societies to turn people-first.

dvertising revenue 2021): \$31 billion

ank: Grew the third rgest digital ad usiness; still growing nese revenues.

tatus: Growing an ad usiness and products usinesses based on mazon.com. Tracks nd monetizes users to arget and sell them ads nd products.

rivacy strategy: Uses roduct sales info to ompete with Amazon ellers. Uses personal fo to target users. rime users produce .3X more revenue than on-Prime users.

Advertising revenue (2021): \$10 billion

Rank: Has bought ad platforms and tried advertising businesses. Has not succeeded in becoming a leader in digital advertising.

Status: Microsoft continues to grow an advertising business.

Privacy strategy: Would like to capture more personal info but is more balanced because Microsoft customers have pushed back against company tracking repeatedly.

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Who Will Take the \$468B Digital Advertising Industry?

When users can add a private, protected digital environment they control across their devices, this replaces surveillance tracking and the digital garbage users don't want. Users privately receive the ads and content they decide. A new platform(s) and third-parties replace today's digital ad leaders, and receive their revenues.



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Digital Living 2: Digital Boundaries

Dan Abelow



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Private 14-Volume Technical Library to accelerate building and monetizing online-first commerce, Metaverses, devices and services

IP Filing

1,400 pages, 282 Figures Divided into 31 Technology Categories by the U.S. Patent Office Issued U.S. Patents: 9,183,560 and 11,222,298 Current Application (open case): 17/535,307

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Example volume (see this PDF online): Privacy and Protections

Private series.











Expandiverse IP, The Real World Metaverse™: \$468 Billion Advertising Industry Opportunity

The preceding scenario is part of the following Expandiverse IP Metaverse Portfolio

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Metaverse Patent Portfolio: Infrastructure, Applications, Devices, E-Commerce & Privacy

 Devices Communication Goals Identity(ies) Voice/Speech Shared Spaces Alerts Privacy 	Developed by a leading Futurist with over 550 patent & tech licenses with the world's largest tech firms. The "Metaverse" is a mixture of virtual and physical world's where users interact, play, work, visit, purchase products & services and participate in a virtual world that makes the physical one even more exciting. This patent family and parent patent " Reality Alternate " was the most cited intellectual property in 2017 by US	Over 1759 Glo R Microsoft 13 Citations Bill Gates new patents 9 Citations
 Active Knowledge Real World Generator Global Adaptive Resources Constructed Digital Realities Future Patent Filings Devices Communication Goals Identity(ies) Voice/Speech Shared Spaces Alerts 	a virtual world that makes the physical one even more exciting. This patent family and parent patent " Reality Alternate " was the most cited intellectual property in 2017 by US	9 Citations
Voice/Speech Shared Spaces Alerts Privacy		
 Remote Control Events Collaborations Services Resources Reporting 	patent examiners when rejecting other patent filings trying to claim what this patent family has filed first. Portfolio open for additional Continuation & Divisional filings after acquisition	Chinese Companies 56 Citations
* Additional 31 Technology Categories Specified by the USPTO for ongoing filings FEATURES and BENEFITS	IP ASSET F	PORTFOLIO
 FEATURES Realistic blending of live people, places, data & activities in "Shared Life Spaces"; where people can switch between their multiple live presences in digital realities Turn life digital & global every minute, with or without VR headsets or virtual reality Digital Environment exists above technology platforms, meaning users can control how their privacy works "Assembly Layers" allows users to outline new life goals in the Metaverse to focus on solving real world problems with like-minded global users. The Real World Metaverse ™ allows for branding outside of just VR/AR but a global solutions based Metaverse as well. BENEFITS Invented by leading futurist and technologist Prosecuted by famed Fish & Richardson law firm 	PatentsReality Alternate US9183560B2US9183560B2User-controlled digital environment across devices, places, and times with continuous, variable digital boundaries US1122298B2Massembly Layers US20220156653A1In-Development Privacy & Protections Active Knowledge	

9 CURRENT CITATIONS

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& Tech Support



Private 11 Volume Series to accelerate building and monetizing the Metaverse, devices, services and technology





Example: Privacy & Protections

Relates to U.S. Patents 9,183,560 and 11,222,298, and Patent Applications to be filed in the 1,400 page Open Case

Expandiverse IP Alters Multiple Markets: Five Competitive Analyses

Here are five of the industries where Expandiverse IP disrupts competition. It adds new "people-first" technology that elevates every person to the top, making them Digitally Wealthy. Tech and companies will work for people, instead of people working for companies. The company(ies) that own and run this will maximize its strategic position, ecosystem, revenues and profits as it reshapes multiple industries.

"Everything App": \$5.7 Trillion Markets



Includes:

Google

amazon

Meta

Games Platforms

Everyone Controls E-Commerce The Metaverse is the first name for a

new virtual layer. As a people-first layer every person will be elevated to the top. They will run the Metaverses, Internet, devices and physical world.

Our economies, societies and commerce will become real-time processes that deliver universal success that includes everyone.

People will set the goals. Companies will assist and serve them personally.

Communications: \$1.8 Trillion Markets



Includes:

Microsoft

Meta

Work Platforms

Metaverse, Web3,

Blockchain, etc.

Telecoms, Video Conferencing, Online Events, Life and Work

The Expandiverse "online-first" model adds "Shared Life Spaces" (SLS). These are user-controlled "digital environments" for work, life and play.

Each SLS includes always-on people in real, virtual or hybrid places, with their apps, services, resources, etc. These replace today's communications products and services.

Includes: Meta QUALCOMM Microsoft Google

Digital Advertising: \$468 Billion Markets



From Customer-Centered to **Customer-Controlled**

The Expandiverse "advertising" model elevates users to decide their devices interfaces. You choose your goals, like improving your life, and sustainability to fix the climate crisis.

Includes: Google Meta amazon Microsoft

Your goals are personal instructions that replace the choices across your "devices family." To be included, companies must help you reach your personal and planetary goals.

Privacy & Protections: What People Want









Consumers and People Choose, and Get That Privately

The Expandiverse "privacy and protections" model adds seven new kinds of privacy and digital protections to our online-first planet.

For example, privacy-first users do not need to tell the surveillance advertising platforms their goals, replacements, decisions or actions. When people are protected, they will reach their goals privately.

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Devices: \$1 Trillion Markets



Phones, Tablets, Laptops, PC's, Wearables, etc.

The Expandiverse "devices family" model includes physical devices, virtual devices and subsidiary devices. This gives each user control over the world's "devices family."

This makes humanity's devices into sharable resources where everyone can add devices for sharing, and use others' shared devices. This makes everyone "Digitally Wealthy."

The detailed **Competitive Analyses** are available on request

Use the contact info below to make your request

Inventor Bio: Dan Abelow



History and Metrics

I believe the real value of innovation is to solve the biggest problems, and advance humanity to its next stage. These steps are rare but they transform billions of lives by growing humanity's abilities and prosperity.

I think of myself as an Applied Futurist who starts with big, unsolved problems in life, economics and our planet. Then I use foresight to design a positive future, and create new patented technologies to build it.



Here's a few metrics:

- **Degrees:** Harvard and Wharton
- **Commercial Value:** 550 licensees of my previous patents, includes Apple, Google and Microsoft
- Widely Useful: Lifetime patent filings cited 4,100 times. (The average patent is cited only 3 to 6 times. Only 0.01% of patents are cited more than 100 times.)
- Limits Others' IP: My large filings cover many new areas at once. U.S. Patent Examiners cited Expandiverse IP the most in 2017. Their wide and continued citations limits others from getting patents on what the Expandiverse already filed.

UX (User Experience) Expert:

Hundreds of UX improvements for leading companies. Previous UX clients:



Anticipates What's Coming: My latest IP and patent family is the Expandiverse, the Real World Metaverse[™].

- Vision and mission: Start universal success on a sustainable, healthier and more prosperous planet that includes everyone
- **1,759 patent citations of Expandiverse IP** (as of Jan. 2022)
- One-third of these patent citations are by 20 of tech's largest companies
- 318 patent citations are from Amazon, Google, Apple, IBM, Samsung and Microsoft



Use Case Example: ESG Roadmap Keynote

As the climate crisis forces your company to act, how will you use your rapid transformation as a growth opportunity by taking profits-focused economic leadership?

My keynote speech opened a 2-day ESG conference by U.S. utilities, the industry that produces 25% of U.S. Greenhouse gas emissions.

This keynote provides a two-stage ESG roadmap to use the Expandiverse Real World Metaverse to:

- Increase revenues and profits by becoming a real-time ESG solutions platform vendor
- **Evolve that real-time ESG Solutions Platform** to lead a worldwide ESG Solutions Economy











expandiverse

Ten of the tech leaders who cite this IP, with each's number of patent citations

Stream this solutions keynote: https://www.expandiverse.com/ resource-use-case-esg-keynote/

Liquidax Capital represents Expandiverse IP for licensing, partnering and acquisition

Liquidax



Liquidax – Ahead of the Change[™]

Liquidax Capital is a Private Equity based IP Asset Management firm that focuses on large emerging markets

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